



# Heal Globe

Wellness Without Borders



# Experience, Explore, Excel

We are here to redefine  
Healthcare by seamlessly  
blending top-notch  
medical expertise with  
the thrill of travel.



## Seamless Integration

Blend top-notch medical expertise  
with the excitement of travel seamlessly

## Global Connectivity

Connect with renowned healthcare  
professionals and cutting-edge facilities worldwide.

## Wellness and Wanderlust

Join us at the intersection of wellness and wanderlust,  
ensuring your health is cared for wherever you are.

## Priority on Well-being

Rest assured, your well-being is our top priority.

## Support at Every Step

Whether seeking treatment or embarking on  
a wellness journey, we're here to support you.

## Experience the Difference

Choose Heal Globe for a journey towards  
better health and unforgettable experiences.



# Unlocking Global Healthcare Solutions with Heal Globe



## Medical Tourism

Embark on a journey of healing and discovery as we curate unparalleled medical tourism experiences, seamlessly blending top-notch healthcare with the thrill of exploration.

## Global Medical Education

Open the doors to international education and advancement in the medical field with our Expert guidance and support In securing admissions for MBBS, MD, and MS courses in Egypt, China, Georgia, and Kazakhstan, offering you a global perspective on healthcare education.

## Global Medical Equipment Trade

Facilitate the seamless exchange of cutting-edge medical technology across borders with our specialized services, ensuring access to the latest advancements in healthcare worldwide.



# Experience and Expertise of Heal Globe

Presentation by

**Dr. Irfad AM**

(MBBS, Master's in Hospital  
Management & Medical Tourism)

## About Dr. Irfad AM

Dr. Irfad AM brings a wealth of experience and expertise to the realm of health tourism. With a background that spans medical practice, hospital management, and international collaboration, Dr. Am is dedicated to revolutionizing the way we approach wellness.

- Graduated MBBS from Wuhan University, China (2014-2021)
- Master's from Medvarsity (2022-2024)
- Completed a six-month short training in Traditional Chinese Medicine
- Holds Occupational English Test and HSK Level 4 accreditation
- Secretary of Wuhan University International Students Union (2016-2020)
- Worked as a Residential Medical Officer in Mansoor Hospital
- Co-founder of Karunya Clinics and Hospitals
- Operation Director at Suncare Super Speciality Hospitals

# Our Team

## Dr. Dheeraj Raj Sreyas

MBBS FEM, FID Founder of Karunya Clinics and Hospitals, Man Care Pharmaceuticals

## Dr. Ijas MBBS, MHA

## Dr. Devaprasad

MBBS, Founder of 9mm

## Mohammed Muzammil Mohiyudheen

B Pharm, MBA, Founder of Life Medicals  
Former Marketing Executive at Cadila Healthcare Ltd  
Former Territory Manager at Emcure Pharmaceuticals



# Importance of Health Tourism

## Indian Medtech Industry and Healthcare Sector

- Medtech Industry Growth

Expected to hit \$50 billion by 2025, growing from \$10.63 billion in 2020, presenting substantial growth prospects.

- Diverse Healthcare Landscape

Encompasses hospitals, medical devices, clinical trials, outsourcing, telemedicine, medical tourism, health insurance, and equipment, driving sectoral expansion.

- Hospital Sector Dominance

Accounts for 80% of the healthcare market, attracting considerable global and domestic investment.

- Medical Tourism Positioning

India ranks 10th in the Medical Tourism Index, witnessing a rise in foreign visitors seeking medical treatment.

- Diagnostics Sector Valuation

Currently valued at \$4 billion, with organized sector contribution at 25%, indicating growth opportunities and innovation potential.

- Ayushman Bharat Initiative

Operationalizes 1,56,000 centers to deliver primary healthcare services, enhancing accessibility nationwide.

- Digital Healthcare Integration

Over 450 million ABHA IDs created, with substantial facility and professional registrations under ABDM, showcasing effective digital healthcare adoption.



# Significance of India in Health Tourism

- Holistic Wellness
  - Language Accessibility
  - Travel Opportunities
  - Government Support
  - Global Recognition
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# Medical Tourism In Kerala

- Nature's Healing
  - World-Class Healthcare
  - Holistic Wellness
  - Cultural Immersion
  - Personalized Care
  - Cost-Effective Solutions
  - Post-Treatment Relaxation
  - Accessible Connectivity
  - Safe and Secure Environment
  - Explore Kerala
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# Cost-Effective is Medical Tourism in India?

Compared to developed nations like the US and Europe, you can often save a staggering 60-80% on procedures.

- **Heart bypass surgery**

In the US, prepare to pay upwards of \$100,000, while in India, it could be just \$15,000 (75% saving)

- **Orthopedic surgery**

Knee replacement, exceeding \$30,000 in the US, can be found for around \$7,000 in India (76% cost reduction).

- **Cosmetic surgery**

Rhinoplasty, priced at \$10,000 in the US, can be obtained for roughly \$3,000 in India (70% saving).

- **Dental care**

Even routine procedures like dental implants, costing \$4,000 in the US, can be done for \$1,000 in India (75% saving).



# Why such low prices?

- Lower labor costs
- Government subsidies
- Competition
- Skilled professionals
- Advanced technology
- Strict regulations



# Global Trends in Health Tourism

- Technology integration: Explore the increasing role of telemedicine, digital platforms, and AI in facilitating health travel.
- Personalized experiences: Discuss the growing demand for customized treatment plans and culturally-sensitive approaches.
- Beyond medical procedures: Emphasize the shift towards wellness, preventive care, and holistic experiences.
- Beyond traditional hubs: Identify new destinations gaining popularity, like Southeast Asia, Eastern Europe, and Latin America.
- Data & transparency: Explore the rise of data platforms promoting transparency and quality assurance in healthcare services.

